

STONESOFT MSSP ●●● SOLUTION

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Revolutionizing the MSSP business

- **Manage more customers with less staff**
- **Increase your revenue and added value**
- **Provide enterprise grade, AET proof security**

Interested in providing managed security for your customer in a way that is efficient and financial risk free? Then Stonesoft MSSP solution is what you have been waiting for.

to offer support when you need it. With our solutions like Mass Security you become the provider of dynamic, AET-proof enterprise grade security for SMBs.

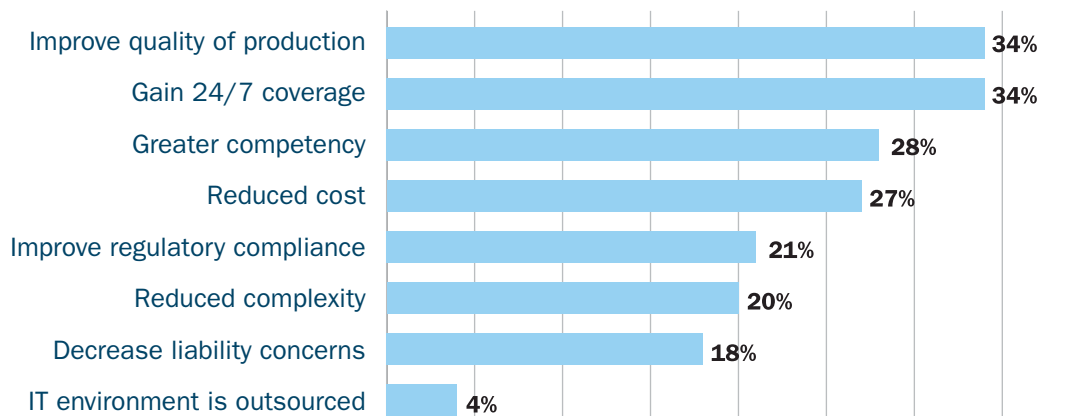
Choose Stonesoft for profitability and peace of mind. Our extensive experience and support mean we always have your back - and are able

As a Stonesoft MSSP you become more valuable to your customers, can add new customers efficiently and yet only pay for what you invoice.

Stonesoft MSSP is the ideal solution whether you are:

- **only just entering the Managed Security Service Providers Business**
- **already an established MSSP wanting to expand your business to SMB sector**
- **acting as internal MSSP for a large organisation**

Drivers behind MSSP demand



Base: 1,214 North American and European IT security decision-makers interested in managed security services
Source: Enterprise And SMB Security Survey, North America And Europe, Q3 2009. Source: Forrester Research, Inc.

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Becoming an MSSP is only 3 easy steps away

1

Install SMC

Join MSSP Program to get Stonesoft Management Center for free, add new customers simply through Mass Security and only pay as you grow

2

Plan Security Service Portfolio

Select your offering from pre-defined security services or create your own

3

Launch the service - add customers

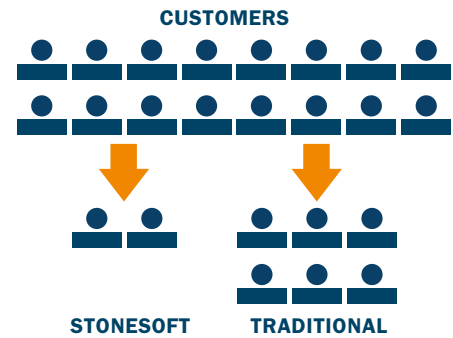
Deploy new customers easily and only pay as you grow

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It's Easy

Becoming an MSSP really is as easy as it gets. By joining the MSSP programme you get the unlimited Stonesoft Management Center (SMC) for free. Then just install it, deploy your end-users appliances- and off you go!

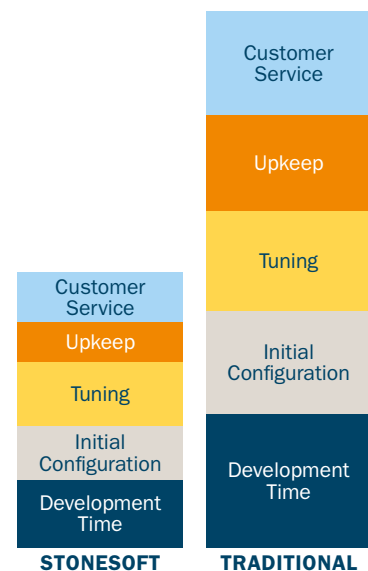
SMC is easier, faster and more cost-efficient than any other security management solution on the market. With SMC you can centrally control and manage your customers' networks - whether their environment are physical, software-based or virtual. Enjoy up-to-the-minute situation awareness and oversight over all your customers' deployments and automate tasks to minimize time and effort you spend on tuning and upkeep.



It's Efficient

Operating and overseeing your customers' security with the SMC brings a whole new level of efficiency to managing security. While storing all information in a single management server, you are able to isolate customer environments into domains. The domains mean simplified customer environments, avoiding the risks of human errors, sharing elements among customers while having constant overview of the customer environments.

You can also deploy common changes at once for all customers, which saves your time and effort. Full visibility through centralized management means full situation awareness and ability to react immediately. Automate routine tasks and optimize administration workflows to make your daily duties easier and more efficient.



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It's a unique Experience for your customers

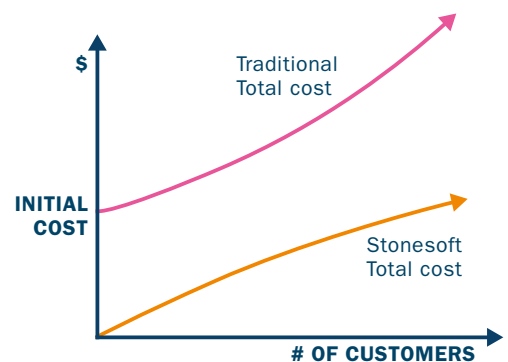
With Stonesoft MSSP solution you are able to tailor security service level ranging from basic security to military grade.

Impress your end customers with Web Portal. It enables them to access to their own logs, reports and policies and increases the visibility of the security service you offer. Web Portal can be used with any web-enabled device in your customers' native language and customized look and feel.

It's cost-efficient

SMC allows you to scale up and manage hundreds of customers efficiently with minimum manpower resulting in you managing more customers with less staff.

Stonesoft MSSP solution allows you to increase your value to your end customers, but only pay for what you invoice. With special MSSP program you can enter the market without any initial costs. You simply pay as you go.



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How is Information

Stored?

You can separate customer environments to isolated customer domains and still share elements between all domains while keeping each customer's elements intact in all contexts. This unique architecture keeps the MSSP environments simple and easy to maintain. Domains allow the efficient management of customer environments - in a centralized way.

Accessed?

With Stonesoft Web Portal, you provide your end customers a lightweight web-based access to view logs, scheduled reports, current policies, and the policy change history of their environment. All this can be provided with customers' native language with customized look & feel. As an MSSP, you can very accurately configure what the Web Portal user sees and create different service levels for your end customers. You decide and control what services you want to provide and invoice from your end customers.

Secured?

Stonesoft Mass Security is easier, faster and more cost-efficient than any other security management solution on the market. It gives you full visibility over your safety through centralized and intelligent management. Due to its unique Installation Cloud, Call Cloud and Contact Home features, it takes less than five minutes to set up a secure new branch location. Automated updates and upgrades ensure continuous protection - also from human errors.



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